



on the right track[®]
privacy curtain system



Medline gets you **On The Right Track**[®]

Satisfaction. Customers want it. Employees want it. And businesses are all looking for ways to be at the forefront of providing it – in a cost-effective way. Healthcare consumers and benefit providers are demanding a higher level of care and services from hospitals and care providers. Consumer satisfaction within the healthcare industry is more of a priority than ever before and one of the primary competitive edges in healthcare.

Medline knows that attention to detail can make a big difference. The *On The Right Track*[®] privacy curtain system, which is available exclusively through Medline, can help make your patients more comfortable, eliminate installation aggravation, and curb labor costs. In fact, in the time it will take you to read this brochure, you could install several *On The Right Track* privacy curtains already. It's that easy!

Hookless curtain system – The same inventor that brought you the Hookless[®] Shower curtain has applied this innovative technology to privacy curtains. The patented split ring header system allows an entire 69" standard panel to be hung in one easy motion. No more grappling with hooks and grommets. The *On The Right Track* system is also available with a retrofit kit. You can securely attach it without removing your existing track.

Ease of install – Reducing the installation time to mere seconds is an invaluable benefit of *On The Right Track* privacy curtains. And in the case of a same-patient change, it can be handled more expeditiously without having an EVS employee on a ladder near a patient's bed for an extended period.



Hookless[®] curtain system

Innovative split ring design glides smoothly around overhead brackets and makes removal and re-installation quick and easy!



Easy snap panels

Standardized panels snap together making panel changes an efficient option. Change only what you need.

Patient comfort – Anyone who has ever stayed in a hospital can recognize that unsettling, ratchety noise that traditional room curtains make when drawn. It typically wakes sleeping patients and invokes an automatic "what's next?" response. *On The Right Track* privacy curtain system boasts whisper quiet operation. The panels can be manufactured in any fabric of your choice to complement your décor and help you create a comfortable environment.



on the right track

Cost-sensitive – Save time. Save water. Save money. Quicker install and the ability to wash smaller loads of just soiled panels (as it fits your protocol) both add up to greater savings.

Stocking replacements are a snap – With the standardized ready-to-replace *Snap-To-It*[™] panels, gone are the days of trying to find a curtain to fit a specific room. The *Snap-To-It* panels come in a convenient 69" width, so you can use as few or as many panels as necessary to provide complete privacy for various size coverage areas. Obstacles are less of a hindrance.

Matching drape system

Create a fully integrated look with drapes to match your privacy curtains – our designers can help. And, because they're made with the same split ring hanging system, change out for laundering is as easy as a breeze.

SYSTEM ADVANTAGES

Greener Option: save with smaller loads

Saves EVS: less time to install

Snap-To-It: works around obstacles

Patient experience: whisper quiet and less "institutional"

Economically sound: ongoing reduction in labor cost

Standardization: replacement inventory in any fabric

Easy change out: replace panels in seconds

ON THE RIGHT TRACK (OTRT) REDUCES LABOR COSTS*

	Traditional Cubicle Curtain	OTRT Privacy Curtain
Time per cubicle curtain change	20 minutes (10 minutes up, 10 minutes down)	10 Seconds (5 seconds up, 5 seconds down)
Total times per year	24 times per year* 20 minutes = 480 minutes (eight hours)	24 times per year* 10 seconds = 4 minutes (1/15th of an hour)
Cost of labor*	\$8.50/hour	\$8.50 / hour
Total cost	\$68.00 (\$8.50 x 8)	\$0.56 (\$8.50 x 1/15)

OTRT SAVES YOU MONEY IN EVERY ROOM!

	Traditional Cubicle Curtain	OTRT Privacy Curtain
Cost of labor	\$68	0.56
# of beds	100	100
Total cost	\$6,800	\$56

ANNUAL SAVINGS OF OVER \$6,744

**All figures are to be used as examples and are not scientific.*



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that may occur within this brochure.*

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Please contact your Account Representative
for additional information.



MKT208194 / LIT028R / 3CLC / 10M



OTRT curtains:
US Pat. Nos.
5,186,232;
6,494,248;
6,935,402;
7,296,609;
Chinese Pat. No.
CN 100384356C
and add'l US and
foreign patents
pending

OTRT tracks:
U.S. and foreign
patents pending